



**19A Michelin str. Vanderbijlpark**  
**CELL: 082 929 0057, TEL: 016 986 2194**  
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VAT No: 484 021 6594 CK: 2001/070059/23  
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*"Build Ruggedly Tough by Hand"*

## **Excellent Business Opportunity Available** **Become an Agent for Vtec Trailers**

### **Who is Vtec Trailers:**

Vtec Trailers manufactures trailers for domestic and industrial use up to 3.5ton GVM. True to their motto, to their product are not only well-built, but also durable enough for the rugged terrain our vehicles endure daily. With 15 years of experience in the industry building a reputation of reliability, it is no surprise then that Vtec Trailers obtained the 2<sup>nd</sup> place nationwide in the Afrikaanse Handel Instituut Enterprise of the Year competition for 2013.

### **Their Trailer Models**

With a range of over 60 models from multi-purpose to cattle trailers, they have something for every need. Whether you need to remove the garden rubble or sell cattle on a weekly basis, between the economical Handyman range and their reinforced signature African Wagon range, with an impressive 3.5ton GVM, you can be sure that "Nothing ever gets left behind®". Galvanizing is also available on selected models to ensure durability even at the coastal regions.

### **Their Customers:**

The customer base range from local individuals to corporate entities both locally and abroad, with trailers seen on the roads from the Cape to Cairo, Baia dos Tigros to Maputo. To build their customer base advertising are not limited to printed media, but the brand can also be seen in films such as "Vrou Soek Boer", "Die Spook van Uniondale" and "Treurgrond".

### **The Success story continues:**

Vtec Trailers expanded during 2015 and moved to their own production facility of 1000m<sup>2</sup> on a 5200m<sup>2</sup> stand in October 2015. Currently trailers are sold from their Head Office in Vanderbijlpark, as well as from agents nationwide and internationally who has joined the dream team.

### **Our proposal to potential new agents is as follows:**

We currently have 2 options available for you to also share in the success story:

***A - Become a retail agent of Vtec Trailers***

***B - Become a retail agent of Vtec Trailers and / or Sleepwaparte***

For more information on our Sleepwaparte Division, please see the website link, or contact Head Office directly.

*It is the responsibility of the client to make sure that the correct towing vehicle is used and that the trailer is serviced on a regular basis.*





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### **Proposal A – Become a Retail Agent of Vtec Trailers:**

The aim of this option is to give companies and individuals the opportunity to qualify for the best possible prices. An agent will typically retail trailers directly to the public and / or expand their rental fleet on a regular basis. A Vtec agent can trade under the Vtec Trailers name or his own company name, selling and / or renting Vtec trailers to the public.

Agents have the advantage of the valued brand and a well-established Head Office. With the necessary skills, experience and support from our side, you are set to grow from day one.

### **Too summarise benefits for Vtec Trailer Agents:**

- Can sell nationally and internationally
- Detailed website listing
- Minimum units on first order: Four (4)
- Minimum sales units of 12 per year
- Qualify for Wesbank leisure Finance
- Design of adverts - free of charge
- Indoor banner with pictures
- Outdoor branding board
- Referrals from head office when and where applicable
- Assistance on shows / expo's
- Training and transfer of skills and experience
- Support where and when needed

### **R 10 000-00 once off investment which includes name board & banner**

A successful business is only as successful as the people they surround themselves with. With this in mind we at Vtec Trailers will always support you to become part of a Chamber of Commerce and or a networking organisation in your area.

Vtec Trailers and its staff are looking forward to you joining our family in the near future!

**Contact our CEO – Tobie Venter, at the head office with any further enquiries.**

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# VTEC *Since 2001*

# VTrailers®

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## Agent Application Form

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

<b>Company Details:</b>			
Trading Name of Business			
Registered Name of Business			
VAT Number		Type (PTY, CC or Trust)	
Registration Number			
Physical Address			
Postal Address			
Nature of Business			
Website			

<b>Owner:</b>			
Name and Surname			
Telephone Number		Cell Number	
Fax Number			
E-mail Address			

<b>Representative:</b>			
Name and Surname			
Telephone Number		Cell Number	
Fax Number			
E-mail Address			

<b>Documents Required:</b>			
CK Document		VAT Certificate	
Company Letterhead		Proof of Address	
Copies of Owners ID Books		Pictures of Premises	

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name and Surname

\_\_\_\_\_  
Date

<u>Company stamp:</u>

*It is the responsibility of the client to make sure that the correct towing vehicle is used and that the trailer is serviced on a regular basis.*

	 <b>We know how</b>
	<b>Finance available</b>

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WHY DO YOUR COMPANY WANT TO BECOME AN AGENT OF VTEC TRAILERS?

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WHAT WILL YOUR COMPANY DO TO EXPAND THE VTEC TRAILER AND BRAND IN YOUR AREA?

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WHAT OTHER MAKES / BRANDS OF TRAILERS WILL YOU BE RETAILING?

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WHAT IS YOUR EXPECTATION OF VTEC TRAILERS?

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HOW MANY UNITS DO YOU EXPECT TO SELL IN A 12 MONTH PERIOD AND OR?

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HOW MANY SPARES IN RAND VALUE, DO YOU EXPECT TO SELL IN A 12 MONTH PERIOD?

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HEREBY I, \_\_\_\_\_, THE UNDERSIGNED, ID: \_\_\_\_\_,

WARRANT THAT ALL THE INFORMATION IN THIS APPLICATION IS TRUE AND CORRECT.

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Name and Surname**

\_\_\_\_\_  
**Date**

Company stamp:

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<b>Finance available</b>	